

# COMMUNITY SOLUTIONS

2013

ANNUAL  
REPORT

## the **BASICS**

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**Founded:** 2011

**Mission:** We help communities solve their most complex social problems affecting their hardest hit neighbors.

**Staff:** 38 full time, 16 part time

**2013 Annual Budget:** \$5.67 million

## lives **IMPROVED**

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**37,000 lives transformed**

**235 communities strengthened**

Jerry, a mechanic from Nashville, lost his housing after going through a divorce and finding himself unemployed. He had been homeless for 1.5 years when a volunteer for How's Nashville, the local Campaign lead in the area, found him on the street. Days after completing a short health survey, Jerry was taking a hot shower in his new, permanent home.

"It's amazing," he said. "You've got indoor plumbing, you can take a bath, you can fix something to eat."

## from the **BOARD CHAIR**

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2013 has been a year of building our Board. In adding new members, we have sought to develop a well of expertise in the key areas in which we operate, evolving our approaches to ending homelessness and strengthening communities. We have been very fortunate to have three distinguished and creative leaders join us. We welcome Brooke Barrett, Co-CEO of Denihan Hospitality Group; Paul Romer, Professor of Economics and Director of The Urbanization Project at NYU; and Fred Dust, a partner at IDEO. Their presence brings us local, national and international expertise as we assist communities in reducing homelessness and measurably improving opportunities for those in extreme poverty.

*Jill Conway*

## from the **PRESIDENT**

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We reflect on 2013 with pride and pleasure in the work of our teams and partners. In neglected neighborhoods and in communities throughout the country through the 100,000 Homes Campaign, we are seeing proof of the power of communities to solve the urgent, complex problems facing their most vulnerable neighbors. The keys? Knowing those who need the greatest assistance by name; setting clear, measurable and time bound goals to help them; aligning the full range of a community's resources and talents toward achieving this common purpose; and engaging in continuous learning to guide improvement. We are tremendously grateful for the generosity and participation of so many who make our work possible, for our remarkable staff and Board, and for the opportunity to work with colleagues and partners who share our conviction that by working differently, together, even our most challenging problems are solvable.

*Rosanne Higgins*

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## board of DIRECTORS

Community Solutions, Inc. has a board of eight independent directors including our president. Each director is elected to serve a one-year renewable term. The business, property and affairs of Community Solutions are managed by, or under the direction of, the Board.

**Jill Ker Conway, Chair**

**Kenneth Dircks, Secretary**

**Kenneth W. Banta**

**Brooke Barrett**

**Fred Dust**

**Rosanne Haggerty**

**Paul Romer**

**Eileen O. Ruby**

## key INITIATIVES

**The 100,000 Homes Campaign:** A national movement of change agents in 235 communities working together to house 100,000 vulnerable and chronically homeless individuals and families by July 2014. Organized and led by Community Solutions, the Campaign helps communities turn their homeless services into solution systems.

**The Brownsville Partnership:** A network of 30 partner organizations and residents organized and led by Community Solutions working collectively to revitalize the Brownsville neighborhood of Brooklyn, NY.

**The Northeast Neighborhood Partnership:** A network of 44 partner organizations and residents organized and led by Community Solutions working collectively to revitalize the Northeast neighborhood of Hartford, CT.

**Inspiring Places:** Community Solutions' property development arm that transforms underutilized properties to support our neighborhood initiatives and create new housing.

## 2013 FINANCIALS

Community Solutions closed out 2013 with a surplus of just under \$445,000. Our organization secured \$8,348,526 in revenue in 2013, which is comprised of 81% individual, corporate and foundation contributions, 17% government contracts and grants, and 2% development fees and other income. The end of this fiscal year marks three fiscal years since our inception, and three years of healthy financial statements. As of December 31, 2013, Community Solutions had \$6,374,497 in total assets and \$362,630 in total liabilities. A breakdown of our expenses is below.

